Product Catalog

Great raw materials make good products — sourced direct from origin in Venezuela, El Salvador & Honduras

2026

Mission & Values

Become the most reliable supplier of raw materials in LATAM for the F&F industry, making a positive social impact, guaranteeing environmental sustainability and top quality products.

- **Trust**
- **Teamwork**
- **Long-term loyalty**

“4 FAIR PLAY AGREEMENT”

Communities

deserve a sustainable and fair income.

Companies

deserve attractive margins to invest.

Customers

deserve a fair price and the highest quality.

The planet

and sustainability are our responsibility.

U.N. 2030 Agenda SDGs & Biodiversity Conservation



“Project Avilan” contributes to all goals set by the United Nations for sustainable development.

Having been born in Venezuela — a party to every treaty signed under the U.N. “Convention on Biological Diversity” — the Avilan team is fully aware of its great responsibility in the preservation of biodiversity for future generations, and is compliant with the “Nagoya–Kuala Lumpur Supplementary Protocol on Liability and Redress”.

A Team Designed for Best-in-Class Performance

Relevant Pipeline **Superior Service** **Sustainability** **100% Traceability**

Commercial Team: Follows up on service provided. New insights. Economic viability of operation.

Logistics Team: Ensures shipments arrive to clients, and logistics feasibility analysis on new ingredients.

Innovation Team: Executes feasibility analysis for client requests, focused on environmental sustainability.

Technical / Field Team: Provides support to producers and guarantees goals following our values.

Regulations & Certifications: Ensures compliance of local and international regulations, and leads certification processes across the Project.

ORIGIN TO DESTINATION

We Deliver Superior Products & Service, Through an Optimized Sustainable Supply Chain

South America

Venezuela

Central America

El Salvador & Honduras

Europe

Spain

1

Prepared Teams

2

Follow Up Crops

3

Harvest Collaboration

4

Process Supervision

5

Logistic Support

VERIFIED AT ORIGIN

Certifications

Our certifications are earned product by product, at origin. Below is our current, verified status — always available on request.

EU Organic Certified

Regulation (EU) 2018/848 — obtained July 2026

Product: Tonka Beans Bio (whole, cut 2.5–5mm, and powder)
Origin: Venezuela
Valid for export to: European Union & United Kingdom

Applies only to Tonka Beans Bio. Our other products are conventional unless stated otherwise.

FairWild Certified

Obtained July 2026

Product: Tonka Beans
Origin: Venezuela (Inversiones Rojumana C.A.)
Certifies: sustainable wild-collection practices

Peru Balsam (El Salvador) and Styrax Resinoid (Honduras) are currently in the FairWild audit process. We will confirm as soon as certification is granted.

EcoVadis Platinum Medal

Obtained June 2026 — Top 1% worldwide

Company: Avilan (Matia 145 S.L.)
Scope: Company-wide sustainability performance
Certifies: responsible sourcing, ethics & environmental stewardship

Highest level of EcoVadis recognition, based on our most recent reassessment.

OUR PIPELINE

Our Product Line-Up

All of our efforts are intended to delight our clients with the best products and great service. Our pipeline is built always taking our clients' needs into account; we are always open to new challenges. Our current product offering:

Tonka Beans

Venezuela

Technical data sheet follows.

Tonka Beans Bio

Venezuela · EU Organic

Technical data sheet follows.

Copaiba Balsam

Venezuela

Technical data sheet follows.

Angostura Bark

Venezuela · New

Recently added to our offering.

Perú Balsam

El Salvador

Technical data sheet follows.

Styrax Balsam

Honduras

Technical data sheet follows.

Tonka Beans

ORIGIN & HARVEST

Origin: Venezuela

Botanical Family: Fabaceae

Part Harvested: Fruit

Harvest Periods: January to April

CAS Number: 8046-22-88

Dipteryx Odorata is a species found in the north of South America, especially Brazil, Guyana and Venezuela; in the latter, commonly known as “Sarrapia”. The dried bean is brown/black with a smooth milky-beige interior.

SPECIFIC DESCRIPTION

Odour: Characteristic

Colour: Black/brown exterior, milky beige interior

Appearance: Homogeneous mass at room temperature

Dimensions (mm): L 32–39, W 12–14, T 8.5–8.7

Average weight: 1.507 – 2.570 g

PROPERTIES

Moisture: 8 – 12%

Crude protein: 16%

Crude fat: 14%

Total ash: 4%

Density: 626.3 – 636.9 kg/m³

pH: 5.3 – 6.8

Main component: Coumarin

Lead / Arsenic: < 0.6 ppm

Cadmium: < 1 ppm

PRESENTATION

20 & 25 kg jute sacks. Shelf life: 24 months from shipment date.

TECHNICAL DATA SHEET

Tonka Beans Bio

TDTBB-01

Ver. 18.11.2024

ORIGIN & HARVEST

Origin: Venezuela

Botanical Family: Fabaceae

Part Harvested: Fruit

Harvest Periods: January to April

CAS Number: 8046-22-88

Certification: EU Organic 2018/848

Grown and harvested under controlled, sustainable practice by EU-Organic certified collector communities. Same botanical origin as our conventional Tonka Beans, with full organic traceability.

SPECIFIC DESCRIPTION

Odour: Characteristic

Colour: Black/brown exterior, milky beige interior

Appearance: Homogeneous mass at room temperature

Dimensions (mm): L 32–39, W 12–14, T 8.5–8.7

Average weight: 1.507 – 2.570 g

PROPERTIES

Moisture: 8 – 12%

Crude protein: 16%

Crude fat: 14%

Total ash: 4%

Density: 626.3 – 636.9 kg/m³

pH: 5.3 – 6.8

Lead: < 5 ppm

Arsenic: < 2 ppm

Cadmium: < 1 ppm

PRESENTATION

20 & 25 kg jute sacks. Available whole, cut 2.5–5mm, and powder. Shelf life: 24 months.

TECHNICAL DATA SHEET

Tonka Beans Powder

TDTBP-01 / TDTBBP-01

Ver. 23.04.2026

ORIGIN & HARVEST

Origin: Venezuela

Botanical Family: Fabaceae

Part Harvested: Fruit

Harvest Periods: January to April

CAS Number: 8046-22-88

Available as: Conventional or EU Organic

Fine powder obtained by mechanical milling of dried Tonka beans. Available as conventional (TDTBP-01) or EU Organic certified, 100% traceable (TDTBBP-01) — same botanical origin as our whole Tonka Beans.

SPECIFIC DESCRIPTION

Odour: Characteristic

Colour: Milky beige

Appearance: Homogeneous fine powder

Granulometry: < 1 mm

Bulk density: 480 – 560 kg/m³

Coumarin content: 1.5 – 3.5%

PROPERTIES

Moisture max: 9%

Crude protein: 16%

Crude fat: 14%

Total ash: 4%

Density: 626.3 – 636.9 kg/m³

pH: 5.3 – 6.8

Lead: Conv. < 0.6 ppm · Bio < 5 ppm

Arsenic: Conv. < 0.6 ppm · Bio < 2 ppm

Cadmium: < 1 ppm

PRESENTATION

Primary: 5 kg laminated aluminum bags. Secondary: 20 kg cardboard boxes (4 x 5kg). Shelf life: 24 months.

TECHNICAL DATA SHEET

Tonka Beans Cut (2.5–5mm)

TDTBC-01 / TDTBBC-01

Ver. 23.04.2026

ORIGIN & HARVEST

Origin: Venezuela

Botanical Family: Fabaceae

Part Harvested: Fruit

Harvest Periods: January to April

CAS Number: 8046-22-88

Available as: Conventional or EU Organic

Granular cut product obtained by mechanical milling of dried Tonka beans to a controlled granulometry. Available as conventional (TDTBC-01) or EU Organic certified, 100% traceable (TDTBBC-01).

SPECIFIC DESCRIPTION

Odour: Characteristic

Colour: Milky beige and/or brown

Appearance: Granular cut product

Granulometry: 2.5 – 5 mm

Bulk density: 520 – 600 kg/m³

Coumarin content: 1.5 – 3.5%

PROPERTIES

Moisture max: 9%

Crude protein: 16%

Crude fat: 14%

Total ash: 4%

Density: 626.3 – 636.9 kg/m³

pH: 5.3 – 6.8

Lead: Conv. < 0.6 ppm · Bio < 5 ppm

Arsenic: Conv. < 0.6 ppm · Bio < 2 ppm

Cadmium: < 1 ppm

PRESENTATION

Primary: 5 kg laminated aluminum bags. Secondary: 20 kg cardboard boxes (4 x 5kg). Shelf life: 24 months.

TECHNICAL DATA SHEET

Copaiba Balsam

TDCO-01

Ver. 18.11.2024

ORIGIN & HARVEST

Origin: Venezuela

Botanical Family: Fabaceae-Caesalpinioideae

Part Harvested: Balsam (trunk)

Harvest Periods: January to June

CAS Number: 8001-61-4

Copaifera, native to tropical South America, grows abundantly in Bolívar state, Venezuela. Balsam obtained by sustainably drilling the trunk; the wound is closed with natural oleoresins after collection.

SPECIFIC DESCRIPTION

Odour: Slightly woody

Appearance: Liquid

Colour: Yellow trend (6.14)

Solubility in water: Insoluble

Foreign matter: Absent

PROPERTIES

Moisture max: 0.05%

Refractive index: 1.3764–1.4950

Melting point: < 10 °C

Acid value (hot): 60.95 mgKOH/g

Acid value (cold): 30.10 mgKOH/g

Iodine value: 50–80 WIJS

Viscosity: 164 cP

PRESENTATION

No filtering, no deodorizing, free of additives. Store below 30 °C, away from heat and flame.

TECHNICAL DATA SHEET

Angostura Bark

TDAB-01

Ver. 29.06.2026

ORIGIN & HARVEST

Origin: Venezuela

Botanical Family: Rutaceae

Part Harvested: Bark

Harvest Periods: Year-round; peak Aug–Nov

CAS Number: 84604-18-2

Galipea officinalis, native to Venezuela, Trinidad and the Guianas — also known as Angostura or Cusparia. Traditionally used as a digestive tonic; source of the bitter aromatic compounds used in beverages and flavourings.

SPECIFIC DESCRIPTION

Odour: Characteristic aromatic, bitter-spicy

Colour: Gray-brown exterior, beige interior

Appearance: Dried bark pieces / strips

Particle size: 2 – 30 mm (by cut grade)

PROPERTIES

Moisture max: 12%

Crude protein: 8%

Crude fat: 3%

Total ash: 6%

Density: 350 – 450 kg/m³

pH: 5.5 – 6.5

Main components: Quinolone alkaloids

PRESENTATION

20 & 25 kg polypropylene / jute sacks. Shelf life: 24 months from shipment date.

TECHNICAL DATA SHEET

Perú Balsam

TDPB-01

Ver. 18.11.2024

ORIGIN & HARVEST

Origin: El Salvador

Botanical Family: Fabaceae

Part Harvested: Resinoid

Harvest Periods: December to May

CAS Number: 8007-00-9

Myroxylon Pereirae Klotzsch grows in “La Cordillera del Bálsamo”, El Salvador. Gum is extracted by local “balsameros” from trees 15–50 years old. 2 kg of gum yields roughly 1 kg of resinoid.

SPECIFIC DESCRIPTION

Odour: Rich, sweet and ambery

Appearance: Viscous liquid

Colour: Dark brown

Solubility in water: Insoluble

Foreign matter: Absent

PROPERTIES

Density: 1.140 – 1.180 g/ml

Flashpoint: 110.00 ºC

PRESENTATION

500 lb (226.8 kg) drums. Shelf life: 24 months from shipment date.

TECHNICAL DATA SHEET

Styrax Balsam

TDHN-01

Ver. 18.11.2024

ORIGIN & HARVEST

Origin: Honduras

Botanical Family: Altingiaceae

Part Harvested: Resinoid

Harvest Periods: June to August

CAS Number: 9000-05-9

Liquidambar Styraciflua L. grows in the highlands of Olancho, Honduras. Extracted by “Pech” indigenous communities from trees 15–50 years old.

SPECIFIC DESCRIPTION

Odour: Ambery, balsamic

Appearance: Viscous liquid

Colour: Pale to dark brown

Solubility in water: Insoluble

Foreign matter: Absent

PROPERTIES

Specific gravity: 0.99 – 1.01

Flashpoint: 66 ºC

PRESENTATION

500 lb (226.8 kg) drums. Shelf life: 24 months from shipment date.



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